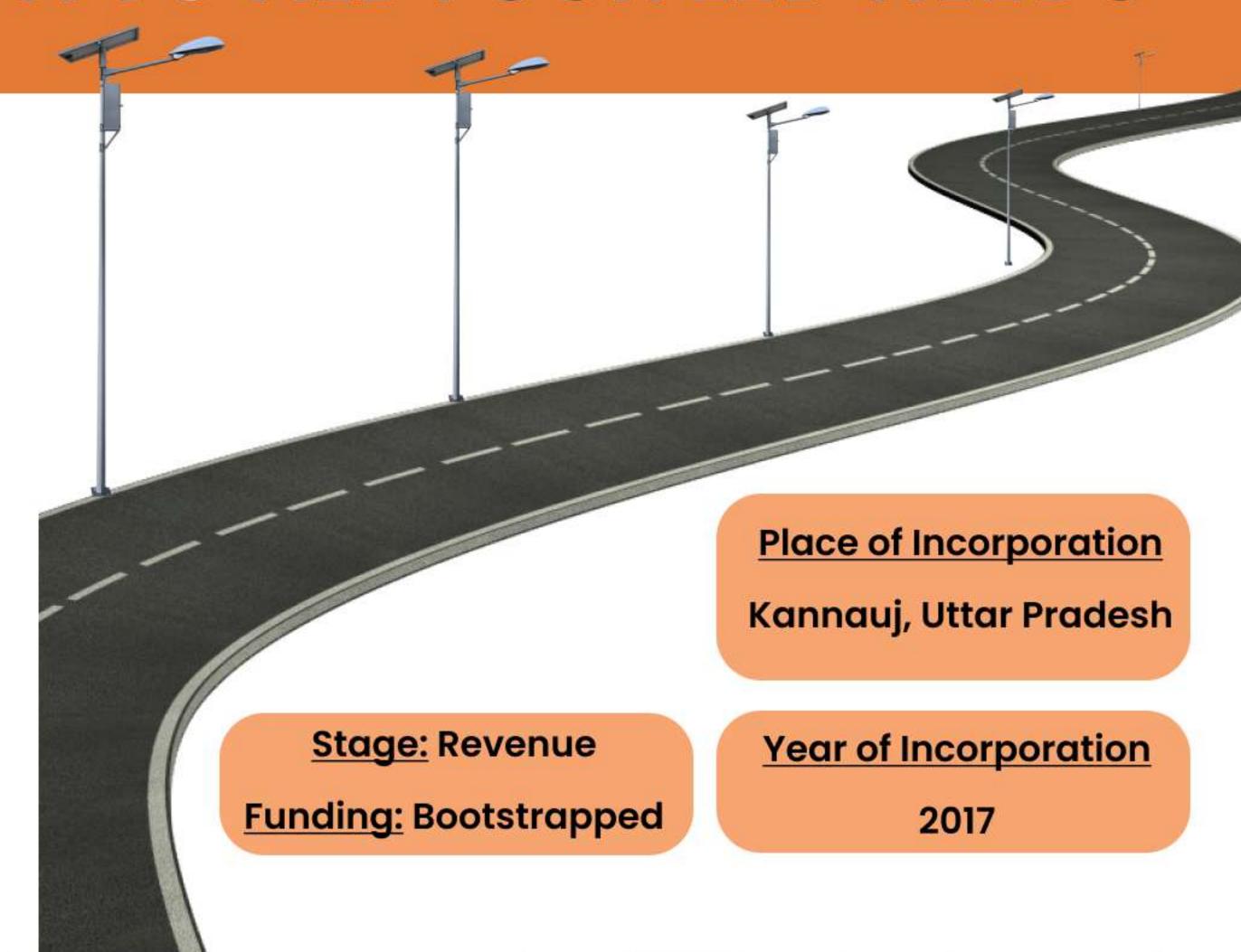
### ECONOMICAL SOLUTION TO ALL YOUR LED NEEDS



Determined to provide economically sustainable, environment friendly and reliable solution to

### All things LED!!





**Incubated With:** 



A PRODUCT OF LEICHT LED PVT. LTD.





www.leichtled.in

Certified By:



### **OUR TEAM**



Er. Abhinav Kumar
CEO & Founder
10 years experience in solar
and LED industry. B.Tech. in
Electrical and M.Tech. in
Electronics. Track record of
implementing successful
business strategies.



Sandhya Tripathi
COO & Co-Founder
Over 20 years of experience in
business operations and
management. Has a strong
background in finance and
marketing.



CFO
Over 6 years of experience in finance and accounting, with focus on financial planning and analysis. Holds an MBA degree and has worked with

several MNCs.



CTO

Has over 15 years of
experience in the technology
industry, with a focus on LED
lighting and solar products.



## PROBLEM STATEMENT

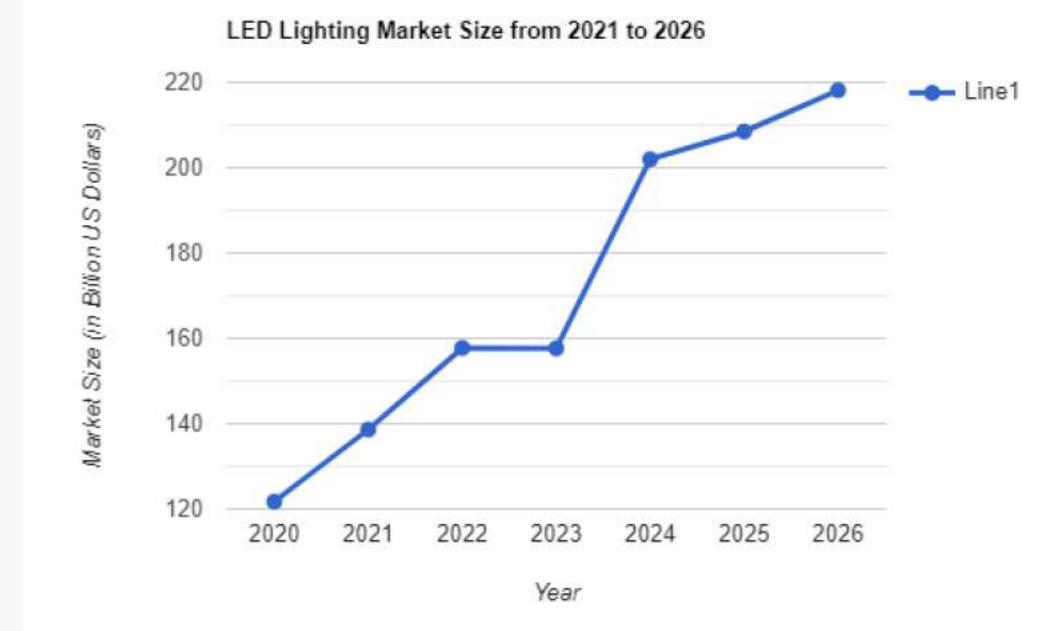
- 1. Lack of Awareness in Rural India.
- 2. Technical Expertise Required.
- 3. Initial Cost Involved.

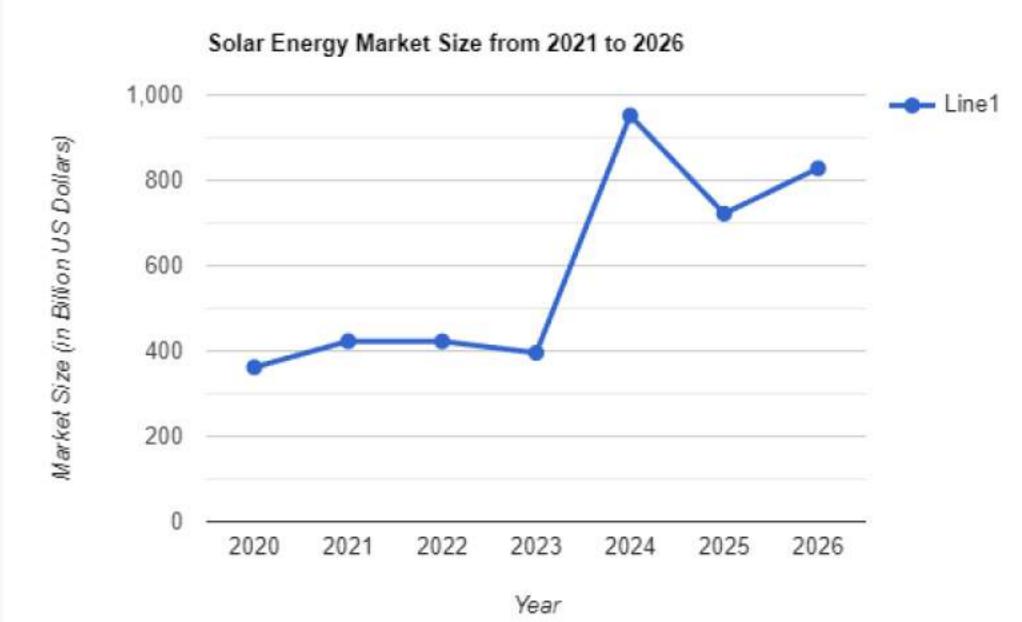
### MARKET POTENTIAL

The LED Lighting Market in India is expected to grow at a CAGR of 13.9% in next 6 years.

Factors leading to growth include government initiative to push energy efficient lighting and improved awareness about benefits of LEDs.

The Solar Energy Market is expected to grow at a CAGR of 16.8% in next 6 years. The prominent factors are reduced costing of solar lights and growing demand of clean energy.





# **OUR SOLUTION**

Unique Selling Point (USP)

1. Economic and Budget Friendly Products.

We provide competitive pricing, better service related solutions, high end quality product to our customers.

- 2. Timely and Reliable Service to customers.
- 3. No compromise with product quality.

### WE KNOW OUR SOLUTION WORKS!!

In just 3 Years time we established our product in market and gained credible clients including:

In 3 years company turnover crossed 5 Crore per annum!















And many more

Our team is lead by experienced leaders and people with diverse skill sets.

# COMPETITION IN MARKET























# WHAT MAKES US DIFFERENT?

Our unique value proposition, target marketing, efficient market positioning, marketing and branding gives us an extra edge over these brands. Our better and quick service along with providing products at low and affordable prices brings us in competition with these brands.

## **Business Model**





We sell our products B2B via online platforms including:









For B2C we have made collaboration with State and Central Government units.

### In News

#### छिबरामऊ – ग्

#### छिबरामऊ कंपनी की लाइटें विदेशों में बिखेरेंगी रोशनी

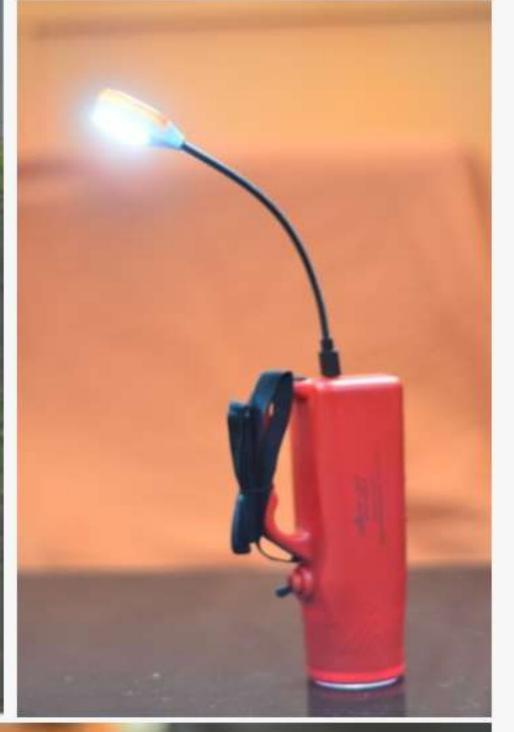


एरोबान हुनेस्टर्स के समापन अवसा पा राज्यमंत्री असीम आशता को अपने प्रोहेक्ट के बारे में जानकारी ऐसे हुनी अधिनाव व प्रतीक विपादी।

विकास (कार्येक) 13 प्रश्नाती नहार प्रान्ति प्राप्तेत निर्मादेव कंपनी के प्राप्तात का जनाव निर्माद पर्दि कंपना व (अंता स्वरूपत निर्मात) प्रश्ना के कंपनी की तरक से तरकार में जनकारी हैं की उनके प्रोदेश को विकार नहीं की तरक में प्रश्नात के विकार के विकार की विकार के विकार की विकार के विकार की तरकार में प्रश्नात कर किया की तरकार में प्रश्नात की तरकार में प्रश्नात कर किया की कार्यों के कार्य की कार्य के 6000 इंडीन्स क्रिक्ट के प्रश्नात के कार्य के 20 में प्रश्नात तरकार प्रश्नात की। कार्य के संग्नात कार्य देने की बात करें।



### **Our Products**







### Awards and Recognition









# Applying for

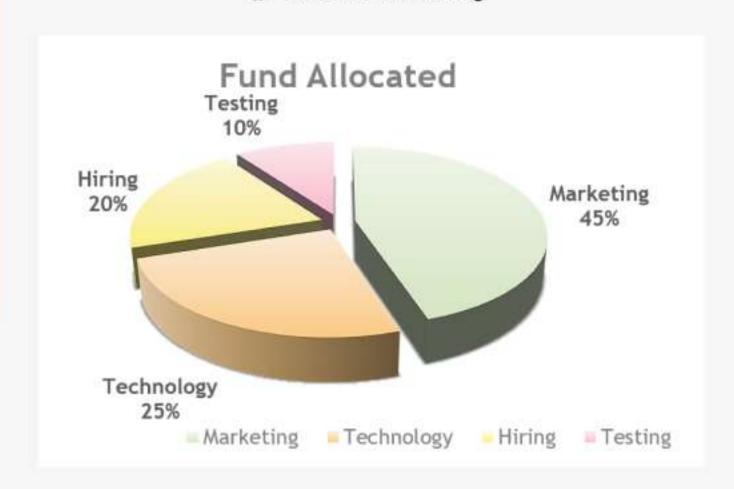
### MARKETING ASSISSTANCE OF 11.25 LAKHS

With our experienced team we can invest in R&D, marketing, and other critical functions that help to capitalize on market opportunities given proper financial resourses are at our disposal.

#### Why we need funds!

- 1. To improve marketing strategies.
- 2. To invest in advertisements.
- 3. For R&D in residential and Retail products.
- 4. To increase team strength to achieve pan India operation.

# Where will be the funds utilized?



## OUR STRATEGY TO GROWTH

